

**Servant Air Ministries, Inc.**  
**Board of Directors Meeting Minutes**  
**June 10, 2017**

**Members Present:** Mr. Kyle Dixon, Mr. Daniel Mandracken, Mr. Ryan Roberts, Mr. Dick Blondin, Mr. Scott Langston, Mr. Steve Miller, Dr. Robert Lehton, Mr. Sean Holloway.

**Members Absent:** Ms. Elizabeth Bishop and Mr. Tom Miller.

**Call to Order:** Mr. Kyle Dixon called the meeting to order at approximately 7:30 am at the Merritt Island Airport Hanger of Servant Air Ministries, Inc. The meeting opened in prayer at 7:30 am.

**Slate of Officers:** A motion by Mr. Kyle Dixon was proposed to add Scott Saunders as a Board Member. Scott Langston seconded. All in favor. None opposed. Mr. Scott Saunders will be the aircraft manager, mission coordinator and assist Dr. Robert Lehton with flight instruction and pilot training.

**OLD BUSINESS:**

Fund Raising, Maintenance and Flight Training Committees were constructed and assigned. Sean Holloway was voted in as Board Member. Dr. Bob Lehton was voted in as head of the finance committee and head of the Flight Instructor Committee. Mr. Scott Langston was voted in as President, Mr. Kyle Dixon was voted to Past Presidents Committee.

Discussion about aircraft and IFR certification and insurance requirements for pilots flying each aircraft were clarified. Hanger management, maintenance and improvements were brought up. New ways to spread the word about SAMI as well as streaming meetings online will be investigated again.

Purchasing aircraft to fix up for use or resale, or accepting aircraft as a donation for the same is a great fundraising opportunity. There is a 150' x 150' hanger with some office space available at TICO. There is a possibility for some of that space to be used for SAMI aircraft. Mr. Dick Blondin and Mr. Ryan Roberts will look into other processing companies for credit card transactions. Credit Cards for Board Members and Flight instructors were offered. Interested Board Members should contact Mr. Kyle Dixon.

**NEW BUSINESS:**

Dr. Bob Lehton discussed the new procedures for flight training payment. Students will pay by cash or check before leaving, and it will be recorded in the student's payment and flight log.

Selling the Aztec was put on the table. Other aircraft will be considered, but there needs to be a good business case to sell the Aztec. Rates for the Aztec and the Cessna 172 will be looked into by Mr. Scott Saunders. Donations, scholarships, partnerships, shares in an aircraft and other options for income generation that remain in full compliance with the FARs and tax laws were discussed.

Insurance costs for a new Beechcraft Sierra aircraft potential purchase could be high. Mr. Scott Saunders will investigate additional insurance options. This aircraft is being looked at as a complex aircraft for students to move up to multi-engine aircraft. It would be a good missionary aircraft as well. There will be a 25 hour insurance requirement in make and model. As long as the insurance comes back positive, the intent is to purchase the Beechcraft Sierra.

For free SAMI flights after the meeting, new people and visitors will have priority over those who have previously enjoyed a flight.

Maintenance and repairs on the Aztec, as well as the Cessna 172 were reviewed. The aircraft are airworthy. The Aztec fuel pump will be sent back within the week.

ADS-B rebates are still available. Sean Holloway will lock in the rebate for the Garmin version in the event that we get it. Any new aircraft purchased by SAMI will need to be equipped with ADS-B as well. A motion to secure a rebate for the Garmin ADS-B was made by Sean Holloway. Kyle Dixon seconded. All in favor. None opposed. The motion carried.

The Executive Director position is being tabled until the following meeting. The position is being reassigned and redesigned.

**Treasury Report:** The treasurer was not present. The financial report is included in the 2016 Annual Report.

**Fundraising Committee:** SAMI is in good financial condition. Further fundraising efforts are being looked at. Dr. Bob Lehton is now heading up the fundraising committee.

**Executive Committee:** No meetings in 2017.

## ANNUAL REPORT 2016

Servant Air Ministries, Inc., in 2016 had a good year providing flight training and air transportation. Servant Air Ministries, Inc. was able to fly a total of 284 hours in 2016 utilizing our two aircraft. This is up from 2015 by 134 hours. Also, we lost the generous services of a couple of our Aztec pilots for a variety of reasons, but with the inclusion of a couple others we were able to promote the use of that plane again for more flights. This is the 23rd year of the organization's existence, Servant Air continues to provide quality missionary flight services to the Southeast part of the United States and have returned to the Bahamas. The ministry continues to meet its mission statement of providing chapel services on the field at Merritt Island Airport and providing individualized missionary flight training and ground school experiences. Air transportation consisting of mercy flights is provided for various individuals, ministries and churches throughout the state of Florida and the Southeast part of the United States.

The Officers were presented to the Board in our February 2016 meeting, and the following officers agreed to serve in their positions: Kyle Dixon was elected President; Dan Mandracken was elected Vice President, Ryan Roberts will continue as Board Secretary, Elizabeth Bishop was elected as Treasurer.

Dick Blondin will continue as our Executive Director, and Scott Langston will serve as Business Manager to round out the Executive Team.

The Board thanks Mr. Kyle Dixon and Mr. Dick Blondin for continuing to coordinate the air show evangelism. Bud Campbell, Sean Holloway and Doug Vasko continue to be responsible for the maintenance of the aircraft through much of the year. We would like to especially thank Steve Miller and Bud Campbell for taking excellent care of both aircraft. This year we had 2 annual inspections, one each for the Aztec, and the Cessna 172.

Flight time of 260.6 hrs. in our C-172 and 28 hours in the Aztec were safely flown by a combination of 6 pilots and 10 students for a total of 288.6 hrs. In this year we flew a total of 82 children in young eagles flights with Dick Blondin and Dwight Bell. For our 23 years of ministry we have flown the following:

281	: Mission Flights
3723.1	: Total Missions hrs.
2513.1	: Flight Training hrs.

This year we flew 99 missions and 75.2 hrs. of flight training. Combined with the flights from the previous years, our 23rd year shows a grand total of 6236.2 flight hours. At each meeting we provide free flights for 12-18 attendees.

We continued to promote SAMI and Pilots for Christ with a booth at the major air shows in our area including Sebring, Tico-Titusville, FIT, Stuart and Melbourne.

Pilots for Christ had a booth assignment for Sun N' Fun in Lakeland this year and was supported by Lori and Tim Layne of the Michigan chapter, Kyle Dixon, Brad Goodrich, Rich Guyger, Tom and Hannah Clarke, Dick Blondin, John Rivera and Dan Mandracken, with all volunteers spreading the message of God, Pilots for Christ and SAMI. We also participated in the Prayer Flight Ministry, flying over and praying for our country on May 5th, 2016. Dick Blondin made 2 flights to the show with the 172, taking a total of 6 people to work at the show. Kyle Dixon again did an outstanding job as our Air Show coordinator, making all the necessary contacts and getting us "Free" spots at most of them. We also had tables at mission conferences and mission week services at Calvary Chapel Merritt Island, First Baptist Church of Merritt Island, and Calvary Chapel Viera.

The 32<sup>nd</sup> annual Pilots for Christ Convention was held in Michigan this year at Mackinac Island, attended by Dick Blondin, Kyle Dixon, Bob Lehton and Dwight Bell. Dick and Bob continue to serve on the BOD of Pilots for Christ.

The financial position of Servant Air Ministries, Inc. remains stable, with a positive cash flow. This year we continued the work on the Aztec, getting it in excellent flying condition.

SAMI continued with a lease to Mark Grainger and Classic Aircraft Services who are leasing half of the hanger for a monthly fee which covers our monthly rent to the Airport Authority, the utilities and insurance on the building. They also provide service on our planes at 50% cost, and sign off on annuals and major maintenance issues.

Both airplanes were kept in outstanding shape, including annual inspections and routine progressive maintenance throughout the year with the help of Mr. Steve Miller, Bud Campbell, Doug Vasco, Sean Holloway and the folks from Classic Aircraft Services (our tenants).

Ryan Roberts continues to manage our web site and it continues to run smoothly. Ryan had put "PayPal" on the web site and we continue to receive regular donations by credit card through Stripe. The website has been going through a total rebuild as Ryan continues programming and collecting content for the update, along with the help of Dan Mandracken and Rob McMillan. Victoria Mandracken has maintained our monthly newsletter and sends out meeting reminders and event updates. She also continues to send greeting emails to new members and visitors that sign up at meetings and air shows and maintains our Facebook page. This has greatly added to the continually growing meeting visitors. At this time, our meeting attendance averages 34 per meeting.

Even with the escalating price of fuel and maintenance, Servant Air Ministries, Inc. continues to fly. I again thank the Board of Directors and volunteers for their efforts in service in Jesus' name. We will continue to make Young Eagle flights twice a year and numerous trips to the Bahamas and Southeast part of the

United States providing mercy flights. We'll continue our efforts to provide evangelism at air shows and work with all ministries throughout the Southeast part of the United States in providing charity and missionary flight activities. We have flown a lot of missions but know that God is our pilot. We only serve one God.

We sincerely thank all the board members, pilots and supporters of Servant Air Ministries, Inc. for a fruitful year in 2016 and expect the Lord to produce great fruit in this coming season.

### Financial Report:

Beginning Balance \$24,267.29

Month	Additions	Subtractions	Balance
January	67.36	1429.92	22,904.73
February	67.36	0	22,972.09
March	3,143.45	1008.68	25,106.86
April	134.72	1124.65	24,116.93
May	2,567.36	2653.1	24,031.19
June	9,169.87	4140.8	29,060.26
July	0	3726.41	25,333.91
August	2,989.00	1290.56	\$27,032.35
September	0	867.56	26,164.79
October	12,947.18	3373.84	35,738.13
November	67.36	2672.36	33,133.13
December	4,234.36	2740.75	34,626.74
<b>Totals</b>	<b>35388.02</b>	<b>25028.63</b>	

**Ending Balance:** **34,626.74**

**Adjournment:** Mr. Kyle Dixon adjourned the meeting. Mr. Ryan Roberts seconded, the motion carried and the meeting was adjourned at 9:00 am.

Respectfully Submitted,

Ryan Roberts; Secretary